

PSJ15 Exh 65

From: Muhlenkamp, Kate M (Neely) <Kate.Muhlenkamp@Covidien.com>
Sent: Tuesday, September 14, 2010 2:11 PM
To: Harper, Karen <Karen.Harper@Covidien.com>
Subject: RE: Requesting Info: Dollars of Sales, Oxycodone 15 and 30 mg to Florida per year
Attach: Oxy Florida Sales 091410.xls

Karen,

Plesae see attached. Note that I pulled gross/contract sales for you. I originally pulled net sales, but we do not assign rebates to the state level, so the net sales, in relation to our total net sales, looked overstated.

Let me know if you have any questions.

Thanks,

Kate

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From: Harper, Karen
Sent: Tuesday, September 14, 2010 7:52 AM
To: Muhlenkamp, Kate M (Neely)
Subject: Requesting Info: Dollars of Sales, Oxycodone 15 and 30 mg to Florida per year

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	A	B	C	D	E
1	Total End Purchaser				
2	Gross Sales \$	2008	2009	2010	By Fiscal Period
3	851501 - OXYCODONE HCL 15MG TABS USP	\$16,770,857.00	\$31,301,255.37	\$23,593,528.07	\$71,665,640.44
4	853001 - OXYCODONE HCL 30MG TABS USP	\$35,608,787.25	\$86,730,681.00	\$89,193,218.02	\$211,532,686.27
5	Total	\$52,379,644.25	\$118,031,936.37	\$112,786,746.09	\$283,198,326.71
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7					
8					
9					
10	Total End Purchaser				
11	FL				
12	Gross Sales \$	2008	2009	2010	By Fiscal Period
13	851501 - OXYCODONE HCL 15MG TABS USP	\$1,786,369.91	\$5,141,436.49	\$5,520,689.35	\$12,448,495.75
14	853001 - OXYCODONE HCL 30MG TABS USP	\$12,702,902.17	\$41,110,632.49	\$47,313,231.25	\$101,126,765.91
15	Total	\$14,489,272.08	\$46,252,068.98	\$52,833,920.60	\$113,575,261.66
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17					
18					
19	Gross Sales \$	2008	2009	2010	By Fiscal Period
20	851501 - OXYCODONE HCL 15MG TABS USP	11%	16%	23%	17%
21	853001 - OXYCODONE HCL 30MG TABS USP	36%	47%	53%	48%
22	Total	28%	39%	47%	40%
23	Sep 14, 2010		- 1 -		9:07:23 AM